

RESOLUTION NO. 2020-72

**RESOLUTION AUTHORIZING THE VILLAGE OF CALEDONIA TO REVISE
AMBULANCE FEES**

WHEREAS, the Village of Caledonia needs to review and set appropriate ambulance fees.

WHEREAS, Village staff reviewed fees and performed a comparison to neighboring communities ambulance rates; and

WHEREAS, the current Village rates were low compared to bordering communities; and

WHEREAS, the Village is estimating additional annual revenue of approximately \$100,000 by adopting these revised rates; and

WHEREAS, the Village Finance Committee has reviewed this request and recommends that the Village Board authorize adopting the proposed revised ambulance fees.

NOW, THEREFORE, BE IT RESOLVED by the Caledonia Village Board that the following ambulance fees are hereby established effective September 1, 2020:

BLS (resident): \$825 (current \$550)
BLS (nonresident): \$900 (current \$600)
BLS No Transport (resident): \$175 (current \$125)
BLS No Transport (nonresident): \$250 (current \$175)
ALS 1(resident): \$1000 (current \$725)
ALS 1 (nonresident): \$1200 (current \$775)
ALS 1 No Transport (resident): \$825 (current \$550)
ALS 1 No Transport (nonresident): \$900 (current \$600)
ALS 2(resident): \$1100 (current \$725)
ALS 2 (nonresident): \$1300 (current \$775)
Mileage \$20/mile (current \$15)
Lift Assist: 0 (current \$0)

Adopted by the Village Board of the Village of Caledonia, Racine County, Wisconsin,
this 29th day of August, 2020.

VILLAGE OF CALEDONIA

By: Jim R. Dobbs
Jim Dobbs, Village President

Attest: Karie Pope
Karie Pope, Village Clerk

Ambulance Fee Payor Breakdown and Estimated Revenue Increase

CALEDONIA 2019 PRIMARY PAYOR BREAKDOWN

PAYOR	# CALLS	% of total	CHARGES	% of total
MEDICARE	1119	65.60%	\$910,385.75	68.20%
MEDICAID	169	9.90%	\$130,338.00	9.80%
COMM. INSU	326	19.10%	\$248,102.50	18.60%
SELF PAY	93	5.40%	\$45,092.00	3.40%
Total	1707		\$1,333,918.25	

CALEDONIA 2018 PRIMARY PAYOR BREAKDOWN

PAYOR	# CALLS	% of total	CHARGES	% of total
MEDICARE	991	61.7%	\$ 823,238.50	64.4%
MEDICAID	169	10.5%	\$ 127,342.50	10.0%
COMM. INSU	362	22.5%	\$ 290,777.50	22.7%
SELF PAY	85	5.3%	\$ 37,394.50	2.9%
Total	1607		\$ 1,278,753.00	

CALEDONIA 2017 PRIMARY PAYOR BREAKDOWN

PAYOR	# CALLS	% of total	CHARGES	% of total
MEDICARE	992	65.7%	\$ 831,468.50	67.6%
MEDICAID	159	10.5%	\$ 130,547.50	10.6%
COMM. INSU	284	18.8%	\$ 228,813.50	18.6%
SELF PAY	75	5.0%	\$ 39,293.50	3.2%
Total	1510		\$ 1,230,123.00	

CALEDONIA 2016 PRIMARY PAYOR BREAKDOWN

PAYOR	# CALLS	% of total	CHARGES	% of total
MEDICARE	971	63.3%	\$ 818,191.00	65.5%
MEDICAID	166	10.8%	\$ 131,399.00	10.5%
COMM. INSU	325	21.2%	\$ 266,558.00	21.3%
SELF PAY	73	4.8%	\$ 32,897.50	2.6%
Total	1535		\$ 1,249,045.50	

CALEDONIA 4 YR AVG. PRIMARY PAYOR BREAKDOWN

PAYOR	# CALLS	% of total	CHARGES	% of total
MEDICARE	1018	64.06%	\$845,820.94	66.42%
MEDICAID	166	10.44%	\$129,906.75	10.22%
COMM. INSU	324	20.40%	\$258,562.88	20.32%
SELF PAY	82	5.10%	\$38,669.38	3.04%
Total	1590		\$1,272,959.94	

Collection Rate for Commercial Insurance is 90%

Current Collection **\$232,706.59**

Possible Charge **\$382,673.06**

Possible Collection **\$344,405.75**

Possible Additional Revenue	\$111,699.16
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Proposed 2020 Ambulance Fees

with neighbor comparison

Base Rate / Mileage / Other	Racine FD	Oak Creek	SSFD	Ave. Comp. Charge	Current Caledonia	Dollar Diff. From Avg	Proposed Increase	Proposed Fee
BLS (Resident)	825.00	680.00	800.00	768.33	550.00	(218.33)	275.00	825.00
BLS (Non-Resident)	1,012.50	835.74	950.00	932.75	600.00	(332.75)	300.00	900.00
BLS No Transport (Resident)	300.00	*	200.00	250.00	125.00	(125.00)	50.00	175.00
BLS No Transport (Non-Resident)	337.50	96.53	200.00	211.34	175.00	(36.34)	75.00	250.00
ALS 1 (Resident)	1,012.50	892.50	1,000.00	968.33	725.00	(243.33)	275.00	1,000.00
ALS 1 (Non-Resident)	1,200.00	998.75	1,150.00	1,116.25	775.00	(341.25)	425.00	1,200.00
ALS 1 No Transport (Resident)	1,162.50	160.46	200.00	507.65	550.00	42.35	275.00	825.00
ALS 1 No Transport (Non-Resident)	1,350.00	225.65	300.00	625.22	600.00	(25.22)	300.00	900.00
ALS 2 (Resident)	1,162.50	977.50	1,100.00	1,080.00	725.00	(355.00)	375.00	1,100.00
ALS 2 (Non-Resident)	1,350.00	1,105.00	1,250.00	1,235.00	775.00	(460.00)	525.00	1,300.00
ALS 2 No Transport (Resident)	1,162.50	160.46	750.00	690.99	550.00	(140.99)	275.00	825.00
ALS 2 No Transport (Non-Resident)	1,350.00	225.65	850.00	808.55	600.00	(208.55)	300.00	900.00
Mileage	15.00	19.71	20.00	18.24	15.00	(3.24)	5.00	20.00
Lift Assist	300.00	*	200.00	250.00	-	-	-	-

* Oak Creek does not charge for the first 1-3 non-transport BLS assist calls for a patient, but charges 94.02 for all calls thereafter.
Oak Creek charges patient in staffed assisted living or nursing homes 200 for non transport.